## We sell your home as if it's our own.

- In addition to brighter light bulbs, open all curtains, shades and blinds. Leave all lights turned on before and while the potential buyer is at your home. The additional light makes the rooms look larger and more open.
- 2. The smell of fresh paint is offensive to some people. Your potential buyer may suspect that you are covering up a problem by painting over it. Most importantly appraisers are taught to be suspicious and investigate if they smell fresh paint. A seller's secret is to use water based latex paint and mix in 2 drops of real vanilla extract with each litre. With most paint brands, this will neutralize 90% of the paint smell.

Collect the series - Card 1 of 12

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